

Ariel Rubinstein

ariel.r08@gmail.com | linkedin.com/in/arielrubinstein | mynewagent.ai | github.com/azr18 | US citizen · Remote — Israel & US-East-Coast overlap
US-remote — East Coast overlap; evening calls available for West-Coast hours.

PROFESSIONAL SUMMARY

I build and operate internal AI-automation systems — designing and directing AI-agent-driven builds end-to-end — with a 4-year production track record automating finance operations at Open Sky Cargo. My deepest expertise is the orchestration layer: Claude Code and custom Agent Skills, MCP, n8n, and the SaaS API graph, composed into internal systems that run on a schedule and move the human up to deciding on exceptions. At Open Sky I built and operate the reconciliation, invoicing, and finance-modernization stack — production systems on Python, Power Query/Power Pivot, and VBA that I own at system level — and I'm currently leading its migration to a Next.js + PostgreSQL platform. In parallel I run an independent AI-automation practice: n8n + MCP workflows, multilingual RAG, and knowledge-graph plumbing that grounds every automation in real context. Looking for an internal tools / automation / workflow / business systems / AI-automation role where this is the daily job.

CORE COMPETENCIES

Agent Skills Authoring (SKILL.md)

Agentic Workflow Orchestration

Internal AI Automation

MCP Server Design

Document Intelligence & RAG

Financial Reconciliation Systems

Legacy-to-Modern Migration

n8n / Low-code Integration

LLM Ops (hosting · routing · grounding)

WORK EXPERIENCE

Open Sky Cargo GSA

2022 — Present

Internal Operations / Automation Engineer — Israel (Remote)

- Built and operate the **Invoice Reconciliation Tool**: Python ZIP-to-PDF extraction feeding a Power Query / Power Pivot model that compares air-cargo Excel exports against airline invoices to surface billing discrepancies. Heroku-hosted; produces analyst decision-point reports. A ~4-year production system I own end-to-end.
- Built the **Cash-Flow Reconciliation Pipeline**: Power Query + Python running monthly bank reconciliation across 3 legal entities and 4 currencies (USD/ILS/EUR/GBP), replacing a manual Excel-only process.
- Automated the monthly **BSP records cycle** (IATA download, extraction, reporting), replacing a ~4–5-hour manual monthly process.
- Built and solely operate the **Pro Forma Invoicing System**: Excel + VBA distributed across 15–20 network-drive files, automating PDF generation, record-keeping, and email delivery to travel agents — hands-on Excel/VBA work, daily for 4 years. The busiest rep file alone processes 2,500+ pro formas a year (~\$8M+ in invoice throughput) across 200+ travel agents.
- Currently leading the migration** of the legacy stack — consolidating 15–20 macro-driven Excel files and 9 years of records (3 companies · 3 banks · 4 currencies) into one Next.js + PostgreSQL platform, built with AI agents under my direction (in progress).

MyNewAgent.AI

May 2025 — Present

Independent AI Automation Consultant — Remote (Tel Aviv District, Israel)

- Designed and operate a **document-intelligence pipeline** — Kreuzberg text extraction + LightRAG knowledge graph + Gemini embeddings on a nightly ingest — plus an **MCP server exposing four knowledge-base tools to Claude Code agents**, so every automation workflow runs grounded in accumulated context rather than from scratch.
- Built **agentic workflows composing n8n, Claude Code, and the Model Context Protocol (MCP)** to automate multi-step internal business processes end-to-end: routing rules, hooks, and multi-agent orchestration in daily production use.
- Built **multilingual RAG architectures** and a NotebookLM sync system spanning 15 knowledge bases (83 sources, daily cron).
- Stood up local and cloud **LLM infrastructure**: high-performance local model hosting, secure SSH-managed servers (Hetzner), and web deployments on Vercel.

RecruitmentFX.com

2021 — 2022

Talent Acquisition Specialist — Remote

- Full-cycle technical talent acquisition and candidate pipeline management.

Wasserstein Nunez & Foodman (WNF Law, P.L.)

2017 — 2018

Project Manager — Miami, FL

- Managed operational projects and KPI tracking for a Florida law firm.

Earlier Experience

- 2008–2016 — Legal, insurance, and real-estate roles (Florida).
- 2018–2021 — Customer-operations and recruiting roles (Israel), following a relocation.

PROJECTS

Tabletops by Nomi (tabletopsbynomi.com)

Solo-built e-commerce platform, end to end: a 50-phase build with 19 n8n automation workflows on a Next.js + Supabase + Stripe stack, including a custom internal admin and inventory-management surface. Sole engineer from spec to deployment. The internal-tools layer — admin, inventory, and the n8n automation backbone — is the part that matches this work, not the storefront.

Agent Skills Library

Authored/adapted and maintain an 80+ skill Agent Skills library (Markdown SKILL.md definitions used by Claude Code), reused across MyNewAgent's client and operations automation. A reusable capability layer, not one-off scripts.

EDUCATION

BS, Resource Economics — [University of Florida](#), Minor in Leadership 2006 — 2008
AA, Business Administration — [Santa Fe College](#), Gainesville, FL 2006

CERTIFICATIONS & COURSES

Data Analysis (SQL, Python, Excel/VBA) — [Elevation Academy](#)
Google Data Analytics — [Coursera](#) 2023

SKILLS

AI & agentic engineering (expert): Claude Code & custom Agent Skills (authored/adapted 80+ across 17 plugins), Model Context Protocol (MCP), n8n, agentic workflow orchestration, multi-agent pipelines, RAG & knowledge graphs (LightRAG), document intelligence (Kreuzberg), prompt/context engineering, local LLM hosting

Hands-on data & automation: Excel, Power Query / Power Pivot, VBA — 4 years daily production

Engineering (AI-agent-driven): Python, SQL, TypeScript, Next.js, PostgreSQL, Supabase, Stripe — architected, directed, and operated end-to-end

Infrastructure & deployment: Heroku, Vercel, Hetzner, Docker, secure SSH server administration

Domains: financial reconciliation, invoicing automation, internal tooling, e-commerce operations

Languages: English (native / bilingual), Hebrew (professional working proficiency)